

Company overview

INDUSTRY: SEMICONDUCTOR

LOCATION: 30 COUNTRIES

NO. OF EMPLOYEES: > 29.000

Our client is one of Europe's largest semiconductor manufacturers, focusing on high-performance mixed-signal products and on the provision of intelligent system solutions – not only products – for the automotive market, for TVs, mobile phones and electronic IDs, among others, to improve the performance of companies and organisations around the world. The company employs around 29,000 people in over 30 countries worldwide. In its operations, our client is driven by dedication, passion and strong partnerships.



The challenge

The aim of our client was to standardise and optimise the procurement of external specialists (temporary employment and service contract) across several countries in order to simplify global working methods. At the same time, a high degree of transparency and process conformity (compliance) should be achieved in the procurement process.



The solution

Hays has been the Managed Service Provider (MSP) for temporary and interim assignments in the Netherlands since 2010. Our client started with a single-country MSP, but created an international MSP by adding Germany, Austria, Belgium, the UK and India to the scope, shortly after. The growing need to simplify operations globally led to the implementation of Beeline's Vendor Manager System (VMS) in 2017. The combination of Beeline's technology solution and Hays' services helped our client realise their clear vision of an end-to-end, streamlined and automated process for external personnel.



The outcome

Our Managed Service Program helped our client maximise efficiency, meet compliance guidelines and get a complete overview of all external worker assignments. The automated and digitised management of external workers via the Beeline VMS provides valuable data. The analysis and evaluation of this data by the MSP Service Delivery Team could quickly be used for strategic decisions and workforce planning. The active and structured management of the supply chain enabled our client to work with the right partners to get the best candidate at the most competitive price in the most efficient way.

FAST FACTS

Takeover of more than 100 suppliers

Management of more than 500 contractors

201 placements in 2020